



IBM Infrastructure Services

Helping you meet all the demands of your business



© IBM Ireland Limited 2009

With over 1000 specialists available, IBM Global Technology Services have the skills and solutions to support your business no matter how large the project or how tough the economic climate.

IBM Infrastructure Services

Helping you meet all the demands of your business

Whether you have an Enterprise infrastructures or a simple environment IBM are best positioned to assist your business with everything from implementation to optimization and much more. Our professional teams are on hand to help you plan for your future while working to reduce operational costs

Here at IBM, we work with our clients everyday to ensure the success of their business.

Highlights from our offerings include:

IT Optimization Review

- Typical Operational savings from 20-40%
- 6-18 month payback
- Up to 25% annual reduction in new storage capacity acquisition
- Set Business goals and prioritize optimization opportunities

Server Room & Datacenter Assessment

- Up to 50% reduction in energy and cooling costs.
- 12-18 month payback
- Up to 50% off redline energy costs

IBM Software Analysis: (Microsoft Liberation Project)

- Save up to 60% on recurring licences
- 6 month payback, or less
- Pay only for the software you use

- Ensure compliance and understand your current and future licensing requirements
- Save up to €700/desktop over 3 years

IBM Virtualization (VIA)

- Save up to 40% on operational costs
- 10-18 month payback
- NO more PC refreshes
- Increased security and reduced support
- Anywhere any time access with central management

Server Consolidation: it's not just WINTEL

- Typical operational savings from 30-70 %
- Payback in 10-24 months
- Hardware and maintenance costs reduced by over 50%
- Energy costs down by over 40%
- Increased efficiency and flexibility
- IBM pioneered virtualization 40 years ago and is the market leader - Windows, Linux, UNIX, AIX and many more

Storage Optimization and Integration

- Reduce operational costs by >30%
- Typical payback is between 3-12 months
- IBM and OEM vendor solutions
- Design & Health Checks on simple to enterprise systems
- SAN / NAS / Libraries / Virtual and Consolidated environments

IBM Security Review Services

- Suitable for Virtualized environments and Regulatory requirements
- Protection assurance
- Compliance reviews
- Intrusion testing & Administrator facilities

Backup Efficiency Review

- Ensure your backups are running correctly
- Regulatory and Compliance review
- Improve backup management & data lifecycles
- Reduce hardware & management charges
- Update Optical libraries & reduce maintenance and optical media costs

Other services from IBM which may complement your business are:

Managed Services - with our world class Green Datacenter. **Networking Division** - Cisco, Juniper, Avaya Partner. **Business Continuity and Resiliency Solutions** & our **Finance offerings** - for a even better return on your investment

For more information or to engage us on any of these services contact:

Bryan Hickson
IBM Ireland Infrastructure Services Leader
 01 8154179 / 087 286 0867
 hicksonb@ie.ibm.com
 or speak to your IBM Client Manager

<http://ibminfrastructureservices.wordpress.com/>

IBM Ireland - Infrastructure Services

What we do : Access to a deep pool of technical resource

Mainframe / AIX / Unix / HP/UX / Solaris

- High Availability design
- Installations and Upgrades.
- System Review's: Health Check, Security/ Performance & Capacity Planning.
- Server Consolidation: Centralisation
- AS / AIX / Unix / Linux / Solaris: Migrations, Administration and upgrades
- LPAR: Design and implementation

Wintel

- Optimization
- Enterprise level monitoring and server management
- Server platform migration, upgrades
- Hardware health check
- Server Consolidation - Blades / Vmware
- PC Virtualization - Thin Clients
- Security
- Clustering

Networking

- Design and Implementation
- Migrations
- Cisco, Juniper & Avaya

Linux

- Workload consolidation
- Linux Clusters
- Infrastructure Solutions

Storage

- SAN & NAS Implementation & Design
- Data Migration and Disaster Recovery
- Performance Analyses / Data Dedup
- Veritas & Symantec backup
- Storage libraries

Project / Systems Management

- Project Management
- Advising to improve Value, cost, speed & quality.
- Project definition Workshops
- PMI certifications
- Websphere/MQ
- Tivoli / MOM / Openview etc..

Service / Operations Management

- ITIL
- Service Level & Delivery Mgmt
- Process deployment & compliance

- Delivery management
- Operations support (24* 7)
- Tech Support, PD Support and Performance monitoring
- Tivoli
- Maintenance / Backup & restore
- Hands and Eyes
- Security Support- Health Checking & compliance
- APAR, UID, Antivirus, Log file Mgmt
- Disaster Recovery
- Holiday and Staff cover
- Training & Support

Multivendor

- HP / Sun / Cisco
- Citrix / Oracle / VMWare /SAP
- Study / Migration
- Microsoft Windows, Server, Exchange, Domain, Active directory, SQL, Hyper-V

IBM Ireland Limited
 Oldbrook House,
 24-32 Pembroke Road,
 Ballsbridge, Dublin 4.
www.ibm.com/ie

IBM, the IBM logo and ibm.com are trademarks of International Business Machines Corporation in the United States, other countries, or both. Other company, product and service names may be trademarks, or service marks of others.

© Copyright IBM Corporation 2009.
 All Rights Reserved.